Constanza - LaFlore (Abandoned cart)

Fri, Apr 04, 2025 3:54PM • 4:03

**SUMMARY KEYWORDS**

abandoned cart, bag model, high cost, daily use, traveling, price justification, leather longevity, maintenance concern, cork oil, total cost, buying decision, feedback, helpful information, day conclusion

**SPEAKERS**

Speaker 2, Speaker 1

00:00

What, what interested you?

**Speaker 1** 00:03

Which model do you mean? Yeah, which model? About the bag. Which one did you like?

**Speaker 2** 00:08

Yeah, um, I don't even remember your name. Let me take a look. I was interested, interested. Sorry, I was interested in the I think better baby bark, or total,

**Speaker 1** 00:22

okay, one of those, okay? For which purpose to use it, for what I don't know,

00:33

per day, for every day, for traveling,

**Speaker 2** 00:35

yeah, yeah. Also that okay

**Speaker 1** 00:39

and you decided not to buy it. What were you? What did you not like?

**Speaker 2** 00:46

Oh, is that I didn't want it? Is that I cannot buy it right now? Okay, the cost is quite high. Okay, yeah.

**Speaker 1** 00:57

Do you have other bags around that price point,

**Speaker 2** 01:02

if I have, well, yeah, I have some others, probably not as high, though, only a little bit like 100 grand, I will say, okay,

**Speaker 1** 01:15

yeah. And is there anything that would justify the price for you?

01:22

Um, what do you mean? Like,

**Speaker 1** 01:23

is there anything that wouldn't make it more worth it to buy the bag? Hmm,

**Speaker 2** 01:33

yeah, I don't, I don't really know, right? I mean, I like it, and I think it's very cute. It's very nice. Yeah, but, for example, the price is 279 American dollars. So, yeah, that's quite I mean, if I convert that in Canadians, is quite high. Okay, so, yeah, I don't know what you can do to make it better. I mean, it's a bag, right? I don't know. I don't know, is

**Speaker 1** 02:03

it like the longevity of the bag, like how long it lasts for and holds up for?

**Speaker 2** 02:10

I mean, I think that, because it's leather, it will have a long slide, maybe just ask, like, because I was also looking to the shame straps, right? Yeah, maybe just add those kind of things to the already price. There could be an or, I know I saw also that they have some things to keep the bag, like some it's not a cleaner, like an oil, I think, like a cork oil, yeah? So maybe add those things, the lost things already in the price, that will be nice, okay, because seems like it's quite of my maintenance.

**Speaker 1** 02:53

Yeah, does the maintenance seem like a concern for you? Or no? Um,

03:01

yeah, a little bit.

**Speaker 2** 03:05

Maybe it's not the biggest concern, I think, but yes, of course. Okay, okay.

**Speaker 1** 03:15

Thank you so much. This is helpful. So just to understand, like the price point is not something that you, like, you actually added it to cart. So you were about to buy it, but you just decided that, like, it's too expensive.

**Speaker 2** 03:29

Yeah? I mean, I'm just, I just, probably, I just wanted to see how much was the total adding all those kind of things, yeah, and see how. I mean, it's not a thing that I can make one page, something that I need to think, you know, I think about it.

03:49

So, yeah, okay,

**Speaker 1** 03:50

got it. Okay. Thank you so much. This is really helpful. Okay, have a good day.

03:56

Thank you.